#ECGRID FROM LOREN DATA INTE-GRATION CAN BRING HUGE SAVINGS FOR INTELEK VAN CUSTOMERS





## Norman, OK - December 3, 2018 -

Intelek Technologies Corporation, developers of leading edge web-based EDI and load gathering solutions for the transportation industry, today announced acceptance into the #ECGrid developers program from Loren Data. Intelek is excited for the opportunity to integrate with Intelek EDI Transportation Suite (or IETS) and DiamondMine to the #ECGrid network.

The integrated solution enables users of the cloud-based IETS and IBM server-based DiamonMine EDI to seamlessly exchange data with all VANS for a low rate. This means that Intelek customers will be able to maintain on VAN relationship, with Intelek, rather than several relationships with multiple VANS that all function differently. This reduced data relationship complexity, and flat rate pricing is a win for current and new Intelek customers.

Intelek searched for a solution to the VAN issues that the transportation market is currently experiencing. In the search they found Loren Data, with its flagship cloud offerings, #ECGrid and Hubbub, and in discussions and review determined it was a great fit for IETS and DiamondMine EDI. Intelek requested and was approved to join the #ECGrid Developer Network.



"We had many customers and prospects asking for a simple, cost-effective, integrated VAN solution," said Terry Wood, Vice President of Business Development at Intelek. "A growing number of shippers mandate that carriers have to use a VANs to send and receive data. This can become costly as business increases, and the inconsistency of billing rates and methods is a nightmare for business analytics. We wanted to offer a simple (flat-rate) solution to that problem."

## - Terry Wood

Vice President of Business Development at Intelek Technolo-

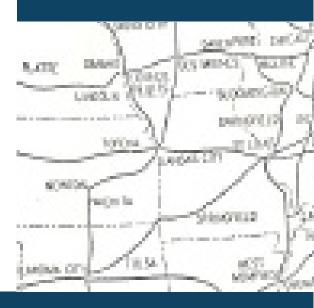
About Loren Data Systems

Todd Gould officially founded Loren Data Laboratories the day he graduated from UCLA in 1987 as a custom business software development company (prior, TLG Consulting paid for his education). Five years late in 1992, Loren Data Corp. was awarded an Air Force contract to develop the Electronic Commerce Purchasing System - one of the requirements of which was to create an EDI interface with the Department of Defense's FACNET system. In the course of this massive undertaking, in 1996 Todd and his team developed the first DOD certified web browser-based EDI system. World-Wide EDI, enabling government contractors to interface directly with FACNET on the supplier side with only a web browser. After this initial success, Loren Data soon branched out into the commercial EDI market. It quickly became apparent that there was a market problem that needed to be addressed .: the rapidly expanding new class of "Internet" VANs and EDI service providers needed a robust way to quickly connect to the legacy EDI VAN and each other. ECGrid was conceived in 1999 and began operation in 2000 as the first and only VAN specifically designed and tooled for these new eCommerce Service Providers (ECSPs).

With constant innovation and operational excellence, Loren Data continuously delivers to ECSPs, and now EDI Hubs, the most comprehensive EDI messaging platform, including the state of the art network a modern intuitive user interface, an unparalleled suite of web services and the highest quality customer service in the industry.

"Loren Data is driven by innovation and integrity."

**-Todd Gould** CEO at Loren Data Corp.





VISIT WWW.INTELEKTECHNOLOGIES.COM FOR MORE INFORMATION ABOUT THE INTELEK EDI TRANSPORTATION SUITE SOFTWARE AND PROFESSIONAL SERVICES.

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