

WITH INTELEK EDI SOFTWARE, WALETICH TRANSPORTATION IS REALIZING A SAVINGS OF 30,000 - 40,000 DOLLARS A YEAR.



Waletich Transportation, founded in 1969 and based in Kasota, Minnesota, provides dry van, refrigerated, step-deck, and over-sized freight transportation, as well as expedited and other specialized services. The company's late-model fleet includes over 100 power units and more than 200 trailers.



Challenge

To adopt EDI as a means of meeting shipper needs - The use of Electronic Data Interchange systems by its largest shipper and other new and existing customers cause Waletich Transportation to search for an EDI solution that would allow the carrier to meet shipper needs cost effectively.

Solution

In 2006, after investigating several EDI solutions designed for motor carrier operations, Waletich Transportation adopted Intelek EDI Transportation Suite translation software from Intelek Technologies Corporation. The flat fee Software-as-a-Service (SaaS) solution, accessible over the Internet, allows the company to communicate electronically with shippers to transfer loads, shipment status records, invoices and electronic payments using over 6,200 available EDI maps.

The hosted Intelek application at Waletich, initially integrated by the carrier's original AS/400-based enterprise management system supplier, now works in conjunction with the fleet's Windows-based Axon dispatch and accounting software.

"In a short period of time, we have already identified a real Benefit from the use of Intelek's EDI software. With the automation of EDI transactions we no longer have to take time to fix data errors. That allows for potential for improved cash flow. We also anticipate administrative savings as we add more customers and freight volume without needing additional staff to handle the increase in business."

Brian Waletich

President
Waletich
Transportation

Intelek solutions integrate with most industry dispatch software, and for operations without a dispatch solution Intelek provides a custom web interface for accessing EDI data.

The Intelek EDI Transportation Suite combines the company's StripMiner EDI Screen Scraper Software with its Diamond-Mine EDI transaction software in a scalable, modular, hosted package. Using a unique engine to recognize patterns in shipper web sites, the Intelek EDI Transportation Suite pulls information from any format and delivers it back in any required format.

The software automatically searches partner websites for loads that meet specific criteria determined by a carrier's business practices, such as lanes, charge, distance and weight. When a match is located on a shipper's web site, the solution automatically "scrapes" the load and performs a variety of functions, including automatically accepting the load, issuing a 204 for CSR review, and sending an email.

The easy-to-implement and flexible solution can be used with any communication platform, including Direct FTP, secure FTP, AS1, AS2, AS3, SSH, FTPS, email or existing Multi-VAN services, saving monthly data transmission costs. The Suite includes an extensive library of thousands of EDI trading partners, in addition to accepting modules, such as GPA tracking and trading partner relationships without any added software or hardware purchase.

Result

Saving administrative costs while adding customers to its growing business--With Intelek EDI software, Waletich Transportation is realizing a savings from \$30,000 to \$40,000 per year from the ability to meet EDI needs for its largest shipper and other customers without adding to its administrative staff. The solution also allows the company to take on new business with the assurance it can meet EDI needs.

"We looked at other EDI solutions but chose Intelek to handle our growing volume of business. When it comes to meeting EDI needs of existing and new shippers, Intelek is invaluable. It's been a proven cost saver, backed by excellent support when we need it."

Brian Waletich

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VISIT WWW.INTELEKTECHNOLOGIES.COM FOR MORE INFORMATION ABOUT THE INTELEK EDI TRANSPORTATION SUITE SOFTWARE AND PROFESSIONAL SERVICES.

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